

Pranav Harish Alwani

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SUMMARY

Technical Program & Product Leader with 10+ years of experience delivering enterprise-scale web platforms, digital health, and eCommerce transformations. Combines an engineering foundation, a Master's in Business, and entrepreneurial leadership to drive complex, multi-phase programs and scale high-impact products. Proven at aligning executive stakeholders and cross-functional teams, governing high-risk integrations, and executing reliable, high-stakes launches at national scale.

Outside of work: Marathon runner, competitive chess player, meditation coach, and a Karate black belt.

EXPERIENCE

Technical Program Management Lead | Loblaw Digital

06/2020 to Present

- Owned end-to-end product distribution strategy for Cart & Checkout across web and mobile channels, sizing market opportunities, prioritizing roadmap investments, and driving post-launch iteration to optimize conversion at national scale.
- Delivered mission-critical digital health programs, including nationwide COVID-19 vaccine booking and Canada's first pharmacy-led in-store blood sugar and lipid testing initiative, serving millions of customers across provinces.
- Led eCommerce and Pharmacy technology roadmaps, driving digital transformation, fintech integrations, and cross-functional delivery across Product, Engineering, Analytics, and external partners.
- Defined and governed API integration standards for external partners across eCommerce and Pharmacy platforms, enabling scalable, repeatable onboarding of third-party vendors and fintech providers.

CEO | Sparktech Automation Inc.

01/2024 to 03/2026

- Founded and led Sparktech Automation Inc., establishing a global brand in industrial automation with clients in the Middle East, Europe, and North America. I have now hired a team to take on all future responsibilities for Sparktech Automation, however the points in this section represent the steps taken to scale my business.
- Built and managed a multi-region partner and distributor network across 4 countries, co-developing go-to-market playbooks and joint roadmaps that scaled revenue 28%, directly managing executive-level relationships across partner organizations.
- Collaborated with manufacturers to customize solutions in gas monitoring and power switching, driving product innovation and streamlining operational processes.

Senior Destination Expert - EU | Travel Edge

10/2019 to 04/2020

- Developed and managed luxury European travel portfolios valued at \$85,000, ensuring exceptional client experiences through strong stakeholder relationships.

Senior Technology Consultant | Accenture

08/2014 to 06/2017

- Implemented technology transformation initiatives for Fortune 500 insurance clients, significantly enhancing IT infrastructure and service delivery.
- Led cross-functional teams to develop and implement solutions, resulting in a 30% improvement in project efficiency.
- Conducted in-depth evaluations of existing processes and recommended improvements, optimizing task tracking and saving \$500,000.
- Proficient in utilizing tools like Figma, JIRA, Coda, and Confluence for project management and collaboration.

EDUCATION

Master of Business Administration | Schulich School of Business, York University

2017 to 2019

- Completed an MBA at Schulich School of Business, York University, with a focus on business management and leadership.
- Acquired skills in negotiations, marketing strategies, and senior stakeholder management.

Bachelor of Engineering in Computer Science | University of Mumbai

2010 to 2014

- Graduated with a Bachelor of Engineering in Computer Science from the University of Mumbai, achieving Grade A standing.
- Ranked in the top 10% of the class, demonstrating strong technical and analytical skills.

SKILLS

Generative AI

Sales and Business Development

Data-Driven Strategy

Digital Transformation

Operational Efficiency

eCommerce Strategy

CERTIFICATIONS

GenAI Expert | Google

Customer Analytics Expert | Wharton Business School

Certified Scrum Master | Scrum Alliance